**Consolidated Financial Statements** 

February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)



March 25, 2015

## **Independent Auditor's Report**

# To the Shareholders of Dollarama Inc.

We have audited the accompanying consolidated financial statements of Dollarama Inc. and its subsidiaries, which comprise the consolidated statements of financial position as at February 1, 2015 and February 2, 2014 and the consolidated statements of changes in shareholder's equity, net earnings and comprehensive income and cash flows for the years then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Dollarama Inc. and its subsidiaries as at February 1, 2015 and February 2, 2014 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

Pricewaterhouse Coopers LLP

<sup>&</sup>lt;sup>1</sup> CPA auditor, CA, public accountancy permit No. A117693

Consolidated Statement of Financial Position as at (Expressed in thousands of Canadian dollars)

	Note	February 1, 2015 \$	February 2, 2014 \$
Assets			
Current assets Cash and cash equivalents Accounts receivable Deposits and prepaid expenses Merchandise inventories Derivative financial instruments	14	40,203 10,004 5,213 408,919 84,009 548,348	71,470 5,963 5,382 364,680 11,455 458,950
Non-current assets Property and equipment Intangible assets Goodwill  Total assets	6 7 7	290,632 134,076 727,782 1,700,838	250,612 129,436 727,782 1,566,780
Liabilities and shareholders' equity			
Current liabilities Accounts payable and accrued liabilities Dividend payable Income taxes payable Current portion of long-term debt	8 9	175,739 10,480 25,427 3,846 215,492	128,857 9,823 22,102 3,017 163,799
Non-current liabilities Long-term debt Finance lease obligations Deferred rent and tenant inducements Deferred income taxes  Total liabilities	9 11 13	560,641 1,566 60,475 122,184	395,446 2,506 51,592 89,271 702,614
Commitments	10		
Shareholders' equity Share capital Contributed surplus Retained earnings Accumulated other comprehensive income	12 12	462,734 15,338 196,112 66,296	493,602 10,884 346,478 13,202
Total shareholders' equity		740,480	864,166
Total liabilities and shareholders' equity		1,700,838	1,566,780

# **Approved by the Board of Directors**

<u>Signed: Stephen Gunn</u> Stephen Gunn, Director

<u>Signed: John J. Swidler</u> John J. Swidler, Director

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Shareholders' Equity for the years ended (Expressed in thousands of Canadian dollars except numbers of shares)

	Note	Number of common shares <sup>(1)</sup>	Share capital \$	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Total \$
Balance – February 3, 2013	12	146,180,940	517,306	8,157	403,266	2,761	931,490
Net earnings for the year		-	-	-	250,094	-	250,094
Other comprehensive income Unrealized gain on derivative financial instruments, net of reclassification adjustment and income tax of \$(3,808)	12					10,441	10,441
Repurchase and cancellation of	12	<u>-</u>	_	_	_	10,441	10,441
shares	12	(7,440,836)	(26,460)	-	(266,741)	-	(293,201)
Dividends declared	4.0	-	-	4.050	(40,141)	-	(40,141)
Share-based compensation	12	-	-	4,053	-	-	4,053
Issuance of common shares	12	217,634	1,430	-	-	-	1,430
Reclassification related to exercise of stock options	12	-	1,326	(1,326)	-	-	-
Balance – February 2, 2014		138,957,738	493,602	10,884	346,478	13,202	864,166
Balance – February 2, 2014	12	138,957,738	493,602	10,884	346,478	13,202	864,166
Net earnings for the year		-	-	-	295,410	-	295,410
Other comprehensive income Unrealized gain on derivative financial instruments, net of reclassification adjustment							
and income tax of \$(19,366)	12	-	-	-	-	53,094	53,094
Repurchase and cancellation of	12	(0.070.070)	(22.027)		(400.004)		(426.004)
shares Dividends declared	12	(9,272,672)	(32,937)	-	(403,284)	-	(436,221) (42,492)
	12	-	-	5,387	(42,492)	-	5,387
Share-based compensation Issuance of common shares	12	105,288	- 1,136		-	-	5,367 1,136
Reclassification related to	12	100,200	1,130	-	-	-	1,130
exercise of stock options	12	-	933	(933)	-	-	-
Balance – February 1, 2015		129,790,354	462,734	15,338	196,112	66,296	740,480
- ·						•	

<sup>(1)</sup> Numbers of common shares reflect the retrospective application of the two-for-one share split by way of share dividend declared on September 10, 2014 and paid at the close of business on November 17, 2014 (see Note 12).

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Net Earnings and Comprehensive Income for the years ended (Expressed in thousands of Canadian dollars except numbers of shares and share amounts)

	Note	February 1, 2015	February 2, 2014
Sales		2,330,805	2,064,676
Cost of sales	17	1,471,257	1,299,092
Gross profit		859,548	765,584
General, administrative and store operating expenses		398,678	363,182
Depreciation and amortization	17	38,309	47,898
Operating income		422,561	354,504
Net financing costs		19,956	11,673
Earnings before income taxes		402,605	342,831
Provision for income taxes	13	107,195	92,737
Net earnings for the year		295,410	250,094
Other comprehensive income			
Items to be reclassified subsequently to net earnings			
Unrealized gain on derivative financial instruments, net of reclassification adjustment		72,460	14,249
Income taxes relating to component of other comprehensive income		(19,366)	(3,808)
Total other comprehensive income,			
net of income taxes		53,094	10,441
Total comprehensive income for the year		348,504	260,535
Earnings per common share			
Basic net earnings per common share (restated) (1)	16	\$2.22	\$1.74
Diluted net earnings per common share (restated) (1)	16	\$2.21	\$1.74
Weighted average number of common shares outstanding during the year (thousands) (restated) <sup>(1)</sup>	16	133,338	143,676
Weighted average number of diluted common shares outstanding during the year (thousands) (restated) (1)	16	133,956	144,092

<sup>(1)</sup> Per share amounts and numbers of outstanding common shares reflect the retrospective application of the two-for-one share split by way of share dividend declared on September 10, 2014 and paid at the close of business on November 17, 2014 (see Note 12).

Consolidated Statement of Cash Flows for the years ended (Expressed in thousands of Canadian dollars)

	Note	February 1, 2015	February 2, 2014
Operating activities			
Net earnings for the year		295,410	250,094
Adjustments for:		200,110	200,00
Depreciation and amortization	17	38,309	47,898
Amortization of debt issue costs		1,096	592
Excess of receipts (disbursements) over amount recognized on		•	
derivative financial instruments		(94)	6,319
Recognition of deferred leasing costs		609	465
Recognition of deferred tenant allowances	11	(4,282)	(3,543)
Deferred lease inducements		4,078	3,750
Deferred tenant allowances		9,087	6,058
Share-based compensation	12	5,387	4,053
Net financing costs on long-term debt		829	3,017
Deferred income taxes	13	13,547	4,469
Loss on disposal of assets		666	1,017
Cash generated before working capital components		364,642	324,189
Changes in non-cash working capital components	18	97,478	80,015
Cash generated before interest and taxes		462,120	404,204
Interest paid		(15,923)	(6,025)
Income taxes paid		(90,325)	(89,801)
Net cash generated from operating activities		355,872	308,378
Investing activities			
Additions to property and equipment		(74,096)	(96,303)
Additions to intangible assets		(10,843)	(11,095)
Proceeds on disposal of property and equipment		695	552
Net cash used by investing activities		(84,244)	(106,846)
Financing activities			
Proceeds from long-term debt (Fixed Rate Notes)	9	-	400,000
Proceeds from bank indebtedness	9	-	166,000
Repayment of bank indebtedness	9	-	(166,000)
Proceeds from long-term debt (Floating Rate Notes)	9	150,000	(004 400)
Proceeds (Repayments) from/of revolving credit facility	9	15,000	(264,420)
Payment of debt issue costs		(901)	(2,797)
Repayment of finance lease		(940)	(985)
Issuance of common shares	12	1,136	1,430
Dividends paid	4.0	(41,835)	(38,418)
Repurchase and cancellation of shares	12	(425,355)	(277,438)
Net cash used by financing activities		(302,895)	(182,628)
Increase (decrease) in cash and cash equivalents		(31,267)	18,904
Cash and cash equivalents – beginning of year		71,470	52,566
Cash and cash equivalents – end of year		40,203	71,470

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

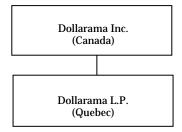
#### 1 General information

Dollarama Inc. (the "Corporation") was formed on October 20, 2004 under the Canada Business Corporations Act. The Corporation operates dollar stores in Canada that sell all items for \$3 or less. As at February 1, 2015, the Corporation maintains retail operations in every Canadian province. The Corporation's corporate headquarters, distribution centre and warehouses are located in the Montreal area. The Corporation is listed on the Toronto Stock Exchange and is incorporated and domiciled in Canada.

The Corporation's fiscal year ends on the Sunday closest to January 31 of each year and usually has 52 weeks. However, as is traditional with the retail calendar, every five to six years, a week is added to the fiscal year. The fiscal years ended February 1, 2015 and February 2, 2014 were comprised of 52 weeks.

The Corporation's head and registered office is located at 5805 Royalmount Avenue, Montreal, Quebec H4P 0A1.

As at February 1, 2015, the significant entities within the legal structure of the Corporation are as follows:



Dollarama L.P. operates the chain of stores and performs related logistical and administrative support activities.

## 2 Basis of preparation

The Corporation prepares its consolidated financial statements in accordance with generally accepted accounting principles in Canada as set out in the CPA Canada Handbook – Accounting under Part I, which incorporates International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

These consolidated financial statements have been prepared on a historical cost basis except for derivative financial instruments, which are measured at fair value. The accounting policies of the Corporation have been applied consistently to all periods in these consolidated financial statements.

These consolidated financial statements were approved by the Board of Directors on March 24, 2015.

The information on numbers of common shares and outstanding and exercisable options to purchase common shares as well as earnings per common share presented in these consolidated financial statements has been retrospectively restated to reflect the Share Split (defined under Note 12).

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies

#### **Subsidiaries**

Subsidiaries are all entities over which the Corporation has control. The Corporation determines control based on its ability to exercise power that significantly affects the entities relevant day-to-day activities. Control is also determined by our exposure to the variability in returns of our investment in the entity, whether favorable or unfavourable. Furthermore, control is defined by the Corporation's ability to direct the decisions made by the entity which ultimately impact our return on investment. The existence and effect of substantive voting rights are considered when assessing whether the Corporation controls another entity. Subsidiaries are fully consolidated from the date on which control is determined and they are deconsolidated from the date on which control is deemed to have ceased.

Intercompany transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Subsidiaries' accounting policies have been changed where necessary to ensure consistency with the policies adopted by the Corporation.

#### Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of the Corporation's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Canadian dollars, which is also the Corporation's functional currency.

Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at the year-end exchange rate of monetary assets and liabilities denominated in foreign currencies are recognized in earnings, except where hedge accounting is applied as described below under derivative financial instruments.

#### **Segment information**

The Corporation manages its business on the basis of one operating segment, which is also the Corporation's only reportable segment, which is consistent with the internal reporting provided to the chief operating decision-maker. The Corporation operates in Canada, which is its country of domicile.

#### Financial assets

The Corporation classifies its financial assets in the following categories: financial assets at fair value through profit or loss, and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

#### Financial assets

a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorized as held for trading unless they are designated as hedges.

Financial assets carried at fair value through profit or loss are initially and subsequently recognized at fair value; transaction costs are expensed in earnings.

#### b) Loans and receivables

Loans and receivables comprise cash and cash equivalents and accounts receivable. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are neither quoted in an active market nor intended for trading. They are included in current assets, except for maturities greater than 12 months after the statement of financial position date. These are classified as non-current assets. Loans and receivables are subsequently carried at amortized cost using the effective interest method.

#### Financial liabilities

Financial liabilities comprise accounts payable and accrued liabilities, dividend payable, derivative financial instruments, and long-term debt.

Long-term debt is recognized initially at fair value, net of recognized transaction costs, and is subsequently measured at amortized cost, being the carrying value. Any difference between the carrying value and the redemption value is recognized in the consolidated statement of net earnings and comprehensive income at the effective interest rate method.

Fees paid on the establishment of revolving credit facilities are capitalized as a prepayment for liquidity services and amortized over the period of the facility to which it relates.

Financial liabilities are classified as current liabilities unless the Corporation has an unconditional right to defer settlement of the financial liabilities for at least 12 months after the statement of financial position date.

## Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### **Derivative financial instruments**

The Corporation may use derivative financial instruments in the management of its foreign currency risk on purchases. The Corporation may also use derivative financial instruments in the management of its interest rate exposure. The Corporation designates certain derivatives as hedges of a particular risk associated with a highly probable forecast transaction (cash flow hedge).

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

When hedge accounting is used, the Corporation documents at inception the relationships between the hedging instruments and the hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking derivatives to specific assets and liabilities on the consolidated statement of financial position or to specific firm commitments or forecasted transactions. The Corporation also assesses whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

Movements on the hedging reserve in shareholders' equity are shown in the consolidated statement of changes in shareholders' equity. The fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months.

## **Cash flow hedges**

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in earnings. Amounts accumulated in shareholders' equity are reclassified to earnings in the periods when the hedged item affects earnings (the vast majority of the reclassification affects the current period). The gain or loss relating to the effective portion of the derivatives is recognized as part of cost of sales in the consolidated statement of net earnings and comprehensive income.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in earnings. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in shareholders' equity is immediately transferred to earnings.

Foreign exchange forward contracts are designated as cash flow hedges of specific anticipated transactions.

### Derivatives that do not qualify for hedge accounting

Derivative financial instruments which are not designated as hedges or have ceased to be effective prior to maturity are recorded at their estimated fair values under assets or liabilities, with changes in their estimated fair values recorded in earnings.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

## **Property and equipment**

Property and equipment are carried at cost and depreciated on a straight-line basis over the estimated useful lives of the assets as follows:

Store and warehouse equipment10 to 15 yearsVehicles5 yearsLeasehold improvementsLease termComputer equipment5 years

The Corporation recognizes in the carrying amount of property and equipment the full purchase price of assets acquired/constructed as well as the costs incurred that are directly incremental as a result of the construction of a specific asset, when they relate to bringing the asset into working condition.

The Corporation also capitalizes the cost of replacing parts of an item when that cost is incurred, if it is probable that the future economic benefits embodied within the item will flow to the Corporation and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized.

Estimates of useful lives, residual values and methods of depreciation are reviewed annually. Any changes are accounted for prospectively as a change in accounting estimate. If the expected residual value of an asset is equal to or greater than its carrying value, depreciation on that asset is ceased. Depreciation is resumed when the expected residual value falls below the asset's carrying value. Gains and losses on disposal of an item of property and equipment are determined by comparing the proceeds from disposal with the carrying amount of the item and are recognized directly in the consolidated statement of net earnings and comprehensive income.

#### Goodwill and intangible assets

The Corporation classifies intangible assets into three categories: (1) intangible assets with finite lives subject to amortization, (2) intangible assets with indefinite lives not subject to amortization and (3) goodwill.

#### Finite life intangibles

The Corporation determines the useful lives of identifiable intangible assets based on the specific facts and circumstances related to each intangible asset. Finite life intangibles are carried at cost and depreciated on a straight-line basis over the estimated useful lives of the assets as follows:

Computer software 5 years
Deferred leasing costs Lease term

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

The Corporation recognizes in the carrying amount of intangible assets with finite lives subject to amortization the full purchase price of the intangible assets developed/acquired as well as other costs incurred that are directly incremental as a result of the development of a specific intangible asset, when they relate to bringing the asset into working condition.

#### Trade name

Trade name is recorded at cost and is not subject to amortization, having an indefinite life. It is tested for impairment annually, as of the statement of financial position date, or more frequently if events or circumstances indicate that it may be impaired. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. As the trade name does not generate cash flows that are independent from other assets or individual cash-generating units ("CGUs" or "CGU"), the Corporation estimates the recoverable amount of the CGU to which the asset belongs (refer to non-financial assets below).

#### Goodwill

Goodwill arises on the acquisition of subsidiaries, and associates and represents the excess of the consideration transferred over the share of the net identifiable assets acquired of the acquiree and the fair value of the non-controlling interest in the acquiree.

Goodwill is subsequently measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually, as at the statement of financial position date or more frequently if events or circumstances indicate that it may be impaired. For the purposes of annual impairment testing, goodwill is allocated to one group of CGUs that is expected to benefit from the business combination, and which represents the lowest level within the Corporation at which goodwill is monitored for internal management purposes.

## Impairment of non-financial assets

Assets that are subject to amortization are periodically reviewed for indicators of impairment. Whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, the asset or CGU is tested for impairment. To the extent that the asset or CGU's carrying amount exceeds its recoverable amount, an impairment loss is recognized in the consolidated statement of net earnings and comprehensive income. The recoverable amount of an asset or a CGU is the higher of its fair value less costs of disposal and its value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or CGU. The fair value is the price that could be received for an asset or CGU in an orderly transaction between market participants at the measurement date, less costs of disposal. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs – these are individual stores). Management undertakes an assessment of relevant market data, which includes the current publicly quoted market capitalization of the Corporation.

#### Cash and cash equivalents

Cash and cash equivalents include highly liquid investments with original maturities from the date of purchase of three months or less.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

#### Merchandise inventories

Merchandise inventories at the distribution centre, warehouses and stores are measured at the lower of cost and net realizable value. Cost is determined on a weighted average cost basis and is assigned to store inventories using the retail inventory method. Costs of inventories include amounts paid to suppliers, duties and freight into the warehouses as well as costs directly associated with warehousing and distribution.

Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

## Accounts payable and accrued liabilities

Accounts payable and accrued liabilities are obligations to pay for goods or services that have been acquired or rendered in the ordinary course of business from suppliers and employees. Accounts payable and accrued liabilities are classified as current liabilities if payment is due or expected within one year or less. Otherwise, they are presented as non-current liabilities.

Accounts payable and accrued liabilities are recognized initially at fair value and subsequently measured at amortized cost.

#### **Provisions**

A provision is recognized if, as a result of a past event, the Corporation has a present legal or constructive obligation that can be estimated reliably, and if it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are not recognized for future operating losses.

If the effect of time value of money is material, provisions are measured at the present value of cash flows expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognized as accretion expense under net financing costs in the consolidated statement of net earnings and comprehensive income.

## **Share capital**

Common shares are classified as shareholders' equity. Incremental costs directly attributable to the issue of shares or options are shown in shareholders' equity as a deduction, net of tax, from the proceeds of issuance.

### **Dividends declared**

Dividend distributions to the Corporation's shareholders are recognized as a liability in the Corporation's consolidated financial statements in the period in which the dividends are declared by the Board of Directors.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

## **Employee future benefits**

A defined contribution plan is a post-employment benefit plan under which the Corporation pays fixed contributions into a separate legal entity as well as state plans administered by the provincial and federal governments and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution retirement plans are recognized as an expense in earnings when they are due.

The Corporation offers a group defined contribution pension plan to eligible employees whereby it matches an employee's contributions of up to 3% of the employee's salary to a maximum of three thousand dollars per year.

## **Short-term employee benefits**

Liabilities for bonus plans are recognized based on a formula that takes into consideration individual performance and contributions to the profitability of the Corporation.

#### **Termination benefits**

Termination benefits are generally payable when employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Corporation recognizes termination benefits when it is demonstrably committed to providing termination benefits as a result of an offer made.

#### **Income taxes**

The income tax expense for the year comprises current and deferred tax. Tax is recognized in earnings, except to the extent that it relates to items recognized in other comprehensive income or directly in shareholders' equity. In this case, the tax is also recognized in other comprehensive income or directly in shareholders' equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the statement of financial position date and any adjustment to tax payable in respect of previous years.

Deferred income tax is recognized using the liability method on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred income tax liabilities are not recognized if they arise from initial recognition of goodwill or if they arise from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the statement of financial position date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income tax levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### **Revenue recognition**

The Corporation recognizes revenue at the time the customer tenders payment for and takes possession of the merchandise. All sales are final. Revenue is shown net of sales tax, rebates and discounts. Gift cards sold are recorded as a liability, and revenue is recognized when gift cards are redeemed.

#### **Cost of sales**

Cost of sales includes the cost of merchandise inventories, outbound transportation costs, warehousing and distribution costs, store, warehouse and distribution centre occupancy costs, as well as the transfer from accumulated other comprehensive income of any gains (losses) on qualifying cash flow hedges related to the purchases of inventories.

## General, administrative and store operating expenses

The Corporation includes store and head office salaries and benefits, repairs and maintenance, professional fees, store supplies and other related expenses in general, administrative and store operating expenses.

#### **Vendor rebates**

The Corporation records vendor rebates, consisting of volume purchase rebates, when it is probable that they will be received and the amounts are reasonably estimable. The rebates are recorded as a reduction of inventory purchases and are reflected as a reduction of cost of sales in the consolidated statement of net earnings and comprehensive income.

#### Earnings per common share

Earnings per common share is determined using the weighted average number of common shares outstanding during the year. Diluted earnings per common share is determined using the treasury stock method to evaluate the dilutive effect of stock options. Under this method, instruments with a dilutive effect are considered to have been exercised at the beginning of the year, or at the time of issuance, if later, and the proceeds received are considered to have been used to redeem common shares at the average market price during the year.

#### Leases

#### Finance leases

Assets held under leases which result in the Corporation receiving substantially all the risks and rewards of ownership of the asset ("finance leases") are capitalized at the lower of the fair value of the property and equipment or the estimated present value of the minimum lease payments. The corresponding finance lease obligation is included within interest bearing liabilities. The interest element is amortized using the effective interest rate method.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 3 Summary of significant accounting policies (cont'd)

**Operating leases** 

The Corporation leases stores, warehouses, a distribution centre and corporate headquarters. Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. The Corporation recognizes rental expense incurred and inducements received from landlords on a straight-line basis over the term of the lease. Any difference between the calculated expense and the amounts actually paid is reflected as deferred lease inducements in the Corporation's consolidated statement of financial position. Contingent rental expense is recognized when the achievement of specified sales targets is considered probable.

Deferred leasing costs and deferred tenant allowances are recorded on the consolidated statement of financial position and amortized using the straight-line method over the term of the respective lease.

## **Share-based compensation**

The Corporation recognizes a compensation expense for options granted based on the fair value of the options at the grant date, using the Black-Scholes option pricing model. The options granted by the Corporation vest in tranches (graded vesting); accordingly, the expense is recognized in award tranches.

The total amount to be expensed is determined by reference to the fair value of the options granted, including any market performance conditions.

The impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and retaining an employee of the entity over a specified time period) are excluded from the fair value calculation. Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognized over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each reporting period, the Corporation revises its estimates of the number of options that are expected to vest based on the non-marketing vesting conditions. The Corporation recognizes the impact of the revision to original estimates, if any, in the consolidated statement of net earnings and comprehensive income, with a corresponding adjustment to contributed surplus.

The option holders have the right to exercise their options on a cash or cashless basis. The cash paid for the shares issued when the options are exercised is credited, together with the related compensation costs, to share capital (nominal value), net of any directly attributable transaction costs.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 4 Significant new accounting standards not yet adopted

The following standards and amendments to existing standards were released by the IASB in May 2014 and July 2014. The Corporation is evaluating whether to early adopt these standards but does not expect any significant changes upon adoption.

- In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers. IFRS 15 replaces all previous revenue recognition standards, including IAS 18 Revenue. The new standard is effective for annual periods beginning on or after January 1, 2017 with early adoption permitted.
- In July 2014, the IASB issued the final version of IFRS 9, "Financial Instruments" concerning classification and measurement, impairment and hedge accounting, to supersede IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 will be effective for years beginning on or after January 1, 2018 with early adoption permitted.

## 5 Critical accounting estimates and judgments

The preparation of financial statements requires management to make estimates and assumptions using judgment that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense during the reporting period. Estimates and other judgments are continually evaluated and are based on management's experience and other factors, including expectations about future events that are believed to be reasonable under the circumstances. Actual results may differ from those estimates.

The following discusses the most significant accounting judgments and estimates that the Corporation has made in the preparation of the consolidated financial statements.

#### Property and equipment

Estimates of useful lives, residual values and methods of depreciation are reviewed annually. Any changes are accounted for prospectively as a change in accounting estimate.

#### Leasehold improvements

Prior to February 3, 2014, substantially all of the Corporation's leasehold improvements were being depreciated on a straight-line basis over the term of the lease, which was on average a 10-year period from the date of inception of the lease. As a result of a review of its leasehold improvements, effective February 3, 2014, the Corporation increased the estimated useful life of substantially all of its leasehold improvements. The change was driven by new information about the economic life of these assets, including the increasing number of leases extending into the first renewal option. Leasehold improvements that were not already fully depreciated are now being depreciated on a straight-line basis over a period of approximately 15 years from the date of inception of the lease. Management now believes the first renewal option on leases is reasonably assured of being exercised.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 5 Critical accounting estimates and judgments (cont'd)

Store and warehouse equipment

The Corporation also extended the range of the estimated useful life of substantially all of its store and warehouse equipment, which, prior to February 3, 2014, were being depreciated on a straight-line basis over a range of 8 to 10 years. The change was driven by new information about the economic life of these assets. Store and warehouse equipment that were not already fully depreciated are now being depreciated on a straight-line basis over their estimated useful lives, which now range from 10 to 15 years.

The effect of these changes to the estimated useful life of leasehold improvements and store and warehouse equipment was a decrease of approximately \$10,000 and \$6,000, respectively in depreciation expense for the fiscal year ended February 1, 2015.

#### Valuation of merchandise inventories

Store merchandise inventories are valued at the lower of cost and net realizable value, with cost being determined by the retail inventory method. Under the retail inventory method, merchandise inventories are converted to a cost basis by applying an average cost-to-sell ratio. Merchandise inventories that are at the distribution centre or warehouses and inventories that are in transit from suppliers are measured at the lower of cost and net realizable value, with cost determined on a weighted average cost basis. Merchandise inventories include items that have been marked down to management's best estimate of their net realizable value and are included in cost of sales in the period in which the markdown is determined. The Corporation estimates its inventory provisions based on the consideration of a variety of factors, including quantities of slow-moving or carryover seasonal merchandise on hand, historical markdown statistics, future merchandising plans and inventory shortages (shrinkage). The accuracy of the Corporation's estimates can be affected by many factors, some of which are beyond its control, including changes in economic conditions and consumer buying trends.

Historically, the Corporation has not experienced significant differences in its estimates of markdowns compared with actual results. Changes to the inventory provisions can have a material impact on the results of the Corporation.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 5 Critical accounting estimates and judgments (cont'd)

## Impairment of goodwill and trade name

Goodwill and trade name are not subject to amortization and are tested for impairment annually or more frequently if events or circumstances indicate that the assets might be impaired. Impairment is identified by comparing the recoverable amount of the CGU to its carrying value. To the extent the CGU's carrying amount exceeds its recoverable amount, an impairment loss is recognized in the consolidated statement of comprehensive income.

The recoverable amount of the CGU is based on the fair value less costs of disposal. The fair value is the price that could be received for an asset or CGU in an orderly transaction between market participants at the measurement date, less costs of disposal. Management undertakes an assessment of relevant market data, which is the market capitalization of the Corporation.

As at February 1, 2015 and February 2, 2014, impairment reviews were performed by comparing the carrying value of goodwill and the trade name with the recoverable amount of the CGU to which goodwill and the trade name have been allocated. Management determined that there has been no impairment.

### Fair value of financial instruments and hedging

The fair value of financial instruments is based on current interest rates, foreign exchange rates, credit risk, market value and current pricing of financial instruments with similar terms. The carrying value of the financial instruments, especially those with current maturities such as cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, and dividend payable approximates their fair value.

When hedge accounting is used, formal documentation is set up about relationships between hedging instruments and hedged items, as well as a risk management objective and strategy for undertaking various hedge transactions. This process includes linking derivatives to specific firm commitments or forecast transactions. As part of the Corporation's hedge accounting, an assessment is made to determine whether the derivatives that arose as hedging instruments are effective in offsetting changes in cash flows of hedged items.

#### **Income taxes**

Significant judgment is required in determining the provision for income taxes. There are transactions and calculations for which the ultimate tax determination is uncertain. The Corporation recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters differs from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

Notes to Consolidated Financial Statements

February 1, 2015 and February 2, 2014
(Expressed in thousands of Canadian dollars unless otherwise noted)

# 6 Property and equipment

	Store and warehouse equipment \$	Computer equipment \$	Vehicles \$	Leasehold improvements \$	Total \$
Cost	•	•	•	·	<u> </u>
Balance February 2, 2014 Additions Dispositions Balance February 1, 2015	254,790 31,254 (33) 286,011	13,292 5,676 - 18,968	4,282 1,298 (1,874) 3,706	176,204 35,868 (805) 211,267	448,568 74,096 (2,712) 519,952
Accumulated Depreciation					
Balance February 2, 2014 Depreciation Dispositions Balance February 1, 2015	129,059 18,638 (20) 147,677	5,593 2,425 - 8,018	1,453 833 (978) 1,308	61,851 10,819 (353) 72,317	197,956 32,715 (1,351) 229,320
<b>Net Book Value</b> Balance February 1, 2015	138,334	10,950	2,398	138,950	290,632
Cost					
Balance February 3, 2013 Additions Dispositions Balance February 2, 2014	207,574 47,463 (247) 254,790	6,184 7,328 (220) 13,292	3,580 1,655 (953) 4,282	134,837 42,744 (1,377) 176,204	352,175 99,190 (2,797) 448,568
Accumulated Depreciation					
Balance February 3, 2013 Depreciation Dispositions Balance February 2, 2014	103,557 25,564 (62) 129,059	4,249 1,564 (220) 5,593	1,239 781 (567) 1,453	45,636 16,594 (379) 61,851	154,681 44,503 (1,228) 197,956
Net Book Value Balance February 2, 2014	125,731	7,699	2,829	114,353	250,612

Notes to Consolidated Financial Statements

**February 1, 2015 and February 2, 2014** (Expressed in thousands of Canadian dollars unless otherwise noted)

# Intangible assets and goodwill

	Trade name \$	Deferred leasing costs \$	Computer software	Total Intangible assets \$	Goodwill \$
Finite life intangibles					
Balance February 2, 2014 Additions Accumulated amortization	- - -	6,946 - (2,297)	36,380 10,843 (19,793)	43,326 10,843 (22,090)	- - -
Amortization Balance February 1, 2015	<u>-</u>	(609) 4,040	(5,594) 21,836	(6,203) 25,876	<del>-</del>
Indefinite life intangibles and goodwill				·	
Balance February 2, 2014 Additions	108,200	-	-	108,200	727,782
Balance February 1, 2015	108,200	-	-	108,200	727,782
<b>Total intangible assets and goodwill</b> Balance February 1, 2015	108,200	4,040	21,836	134,076	727,782
Finite life intangibles					
Balance February 3, 2013 Additions Accumulated amortization Amortization Balance February 2, 2014	- - - -	5,630 1,316 (1,832) (465) 4,649	26,601 9,779 (16,398) (3,395) 16,587	32,231 11,095 (18,230) (3,860) 21,236	- - - -
Indefinite life intangibles and goodwill					
Balance February 3, 2013 Additions	108,200	-	-	108,200	727,782 -
Balance February 2, 2014	108,200	-	-	108,200	727,782
<b>Total intangible assets and goodwill</b> Balance February 2, 2014	108,200	4,649	16,587	129,436	727,782

**Notes to Consolidated Financial Statements** 

# **February 1, 2015 and February 2, 2014**

(Expressed in thousands of Canadian dollars unless otherwise noted)

# 8 Accounts payable and accrued liabilities

	February 1, 2015 \$	February 2, 2014 \$
Trade accounts payable	68,970	58,937
Employee benefits payable	35,646	28,690
Merchandise inventories in transit	11,622	14,708
Sales tax payable	24,487	1,754
Accrued share repurchases, rent and other expenses	35,014	24,768
	175,739	128,857

# 9 Long-term debt

Long-term debt outstanding consists of the following as at:

	February 1, 2015	February 2, 2014
<u>-</u>	\$	\$
Senior unsecured notes bearing interest at a variable rate equal to 3-month bankers' acceptance rate (CDOR) plus 54 basis points payable quarterly, maturing May 16, 2017 (the "Floating Rate Notes")  Senior unsecured notes bearing interest at a fixed annual rate of 3.095% payable in equal semi-annual instalments, maturing November 5, 2018 (the "Fixed Rate Notes")	150,000 400,000	- 400,000
Accrued interest on the Floating Rate Notes and Fixed Rate Notes	3,846	3,017
Unsecured revolving credit facility maturing December 13, 2019 (the "Credit Facility")	15,000	-
Less: Unamortized debt issue costs	(4,359)	(4,554)
	564,487	398,463
Current portion	(3,846)	(3,017)
<u>-</u>	560,641	395,446

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 9 Long-term debt (cont'd)

#### **Senior Unsecured Notes**

On November 5, 2013, the Corporation issued fixed rate senior unsecured notes due November 5, 2018 (the "Fixed Rate Notes"), in the aggregate principal amount of \$400,000, on a private placement basis in Canada, in reliance upon exemptions from the prospectus requirements under applicable securities legislation. The Corporation used the net proceeds of this offering to repay indebtedness outstanding under its Credit Facility and other bank indebtedness outstanding at the time and for general corporate purposes. The Fixed Rate Notes were assigned a rating of BBB, with a stable trend, by DBRS Limited. The Fixed Rate Notes bear interest at a rate of 3.095% per annum, payable in equal semi-annual instalments, in arrears, on May 5 and November 5 of each year until maturity. The first interest payment was made on May 5, 2014. As at February 1, 2015, the carrying value of the Fixed Rate Notes was \$401,119. The fair value of the Fixed Rate Notes as at February 1, 2015 was determined to be \$418,688 valued as a level 2 in the fair value hierarchy (February 2, 2014 – \$405,868).

On May 16, 2014, the Corporation issued floating rate senior unsecured notes due May 16, 2017 (the "Floating Rate Notes"), in the aggregate principal amount of \$150,000, on a private placement basis in Canada, in reliance upon exemptions from the prospectus requirements under applicable securities legislation. The Corporation used the net proceeds of this offering to repay indebtedness outstanding under its Credit Facility and for general corporate purposes. The Floating Rate Notes were assigned a rating of BBB, with a stable trend, by DBRS Limited. The Floating Rate Notes bear interest at a rate equal to the 3-month bankers' acceptance rate (CDOR) plus 54 basis points (or 0.54%), to be set quarterly on the  $16^{th}$  day of May, August, November and February of each year. Interest is payable in cash quarterly, in arrears, over the three-year term on the  $16^{th}$  day of May, August, November and February of each year. The first payment was made on August 16, 2014. As at February 1, 2015, the carrying value of the Floating Rate Notes was 149,541. The fair value of the Floating Rate Notes as at February 1, 2015 was determined to be 149,566 valued as a level 2 in the fair value hierarchy (February 2, 2014 - n/a).

The Fixed Rate Notes and the Floating Rate Notes (collectively, the "Senior Unsecured Notes") are direct unsecured obligations of the Corporation and rank equally and pari passu with all other existing and future unsecured and unsubordinated indebtedness of the Corporation.

The Senior Unsecured Notes are solidarily (jointly and severally) guaranteed, on a senior unsecured basis, as to the payment of principal, interest and premium, if any, and certain other amounts specified in the trust indenture governing them by certain subsidiaries of the Corporation representing combined EBITDA, when aggregated with the EBITDA of the Corporation (on a non-consolidated basis), of at least 80% of the consolidated EBITDA. As at the date hereof, Dollarama L.P. and Dollarama GP Inc. are the only guarantors. So long as any Senior Unsecured Notes remain outstanding and the Credit Facility is in full force and effect, all of the Corporation's subsidiaries that are guarantors from time to time in respect of indebtedness under the Credit Facility will be guarantors in respect of the Senior Unsecured Notes.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 9 Long-term debt (cont'd)

## **Credit Facility**

On October 25, 2013, the Corporation entered into a second amended and restated credit agreement (the "SAR Credit Agreement") relating to its then \$350,000 revolving credit facility (the "Credit Facility") in order to, among other things, release all security that had been granted in connection with the Credit Facility, include an option to request annual extensions and extend the maturity date by one year to December 14, 2018. The Corporation has the option to borrow in Canadian or U.S. dollars.

Effective May 16, 2014, the Corporation cancelled \$100,000 of the \$350,000 aggregate amount available under the Credit Facility, which portion was not drawn by the Corporation on that date, in order to reduce standby fees payable on the unutilized portion.

On November 3, 2014, the Corporation and the lenders entered into an amending agreement to the SAR Credit Agreement pursuant to which the term of the SAR Credit Agreement was extended by one additional year to December 13, 2019.

Under the SAR Credit Agreement, the Corporation may, under certain circumstances and subject to receipt of additional commitments from existing lenders or other eligible institutions, request increases to the Credit Facility up to an aggregate amount, together with all then-existing commitments, of \$700,000.

Until December 3, 2013, interest was charged at bankers' acceptance rate or prime rate (or, in case of U.S. dollar loans, at LIBOR or base rate), plus a margin ranging from 0% to 2.00% per annum determined according to certain financial ratios calculated on a consolidated basis. On December 3, 2013, the Corporation and the lenders entered into an amending agreement pursuant to which the applicable margin, ranging from 0% to 2.50% per annum, is now calculated based on the senior unsecured credit or debt rating issued to the Corporation by a rating agency. In the event that the Corporation is assigned unsecured credit or debt ratings by two or more rating agencies, then the margin shall be based on the highest senior unsecured credit or debt rating, provided that if the senior unsecured credit or debt ratings are two or more levels apart, the rating that is one level above the lower of the ratings shall be the applicable rating. If the Corporation fails to have a rating, there will not be an event of default but rather the highest margin shall apply until a rating is obtained.

The SAR Credit Agreement requires the Corporation to respect a minimum interest coverage ratio and a maximum lease-adjusted leverage ratio, each tested quarterly on a consolidated basis.

The Credit Facility is guaranteed by Dollarama L.P. and Dollarama GP Inc. (collectively, with the Corporation, the "Credit Parties"). The SAR Credit Agreement contains restrictive covenants that, subject to certain exceptions, limit the ability of the Credit Parties to, among other things, incur, assume, or permit to exist senior ranking indebtedness or liens, engage in mergers, acquisitions, asset sales or sale-leaseback transactions, alter the nature of the business and engage in certain transactions with affiliates. The SAR Credit Agreement also limits the ability of the Corporation to make loans, declare dividends and make payments on, or redeem or repurchase equity interests if there exists a default or an event of default thereunder.

As at February 1, 2015, \$15,000 were outstanding under the Credit Facility (February 2, 2014 - nil). Letters of credit issued for the purchase of inventories amounted to \$499 (February 2, 2014 - \$756). As at February 1, 2015, the Corporation was in compliance with all of its financial covenants.

**Notes to Consolidated Financial Statements** 

## February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 9 Long-term debt (cont'd)

#### **Bank indebtedness**

On November 26, 2013, the Corporation repaid \$166,000, being the amount then outstanding under a \$170,000 unsecured committed revolving credit facility, and immediately thereafter cancelled the facility.

## 10 Leases and commitments

## a) Operating leases

The basic rent and contingent rent expense of operating leases for stores, warehouses, distribution centre and corporate headquarters included in the consolidated statement of net earnings and comprehensive income are as follows:

	February 1, 2015 \$	February 2, 2014 \$
Basic rent	135,309	122,133
Contingent rent	4,908	4,116
	140,217	126,249

#### b) Commitments

As at February 1, 2015, contractual obligations for operating leases amounted to \$926,618 (February 2, 2014-\$854,097). The leases extend, depending on the renewal option, over various years up to the year 2040.

Non-cancellable operating lease rentals are payable as follows:

	February 1, 2015	February 2, 2014	
		\$	
Less than 1 year	139,177	125,602	
Between 1 and 5 years	458,765	416,960	
More than 5 years	328,676	311,535	
Total	926,618	854,097	

**Notes to Consolidated Financial Statements** 

# **February 1, 2015 and February 2, 2014**

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 11 Deferred rent and tenant inducements

The following table shows the continuity of other liabilities, which consisted of deferred tenant allowances and deferred lease inducements:

	February 1, 2015	February 2, 2014
		\$
Deferred tenant allowances, beginning of year	23,229	20,714
Additions to deferred tenant allowances	9,087	6,058
Amortization of deferred tenant allowances	(4,282)	(3,543)
Deferred tenant allowances, end of year	28,034	23,229
Deferred lease inducements, beginning of year	28,363	24,613
Additions to deferred lease inducements net of straight-line rent	4,078	3,750
Deferred lease inducements, end of year	32,441	28,363
	60,475	51,592

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 12 Shareholders' equity

## a) Share capital

#### Share split by way of share dividend

On November 17, 2014, the Corporation paid to shareholders of record at the close of business on November 10, 2014 a share dividend of one common share for each issued and outstanding common share of the Corporation, which had the same effect as a two-for-one share split of the Corporation's outstanding common shares (the "Share Split"). The common shares began trading on an ex-dividend basis (on a split basis) on November 18, 2014. Information on numbers of common shares (including numbers of shares repurchased under the Corporation's 2013-2014 NCIB and 2014-2015 NCIB (defined below)), outstanding and exercisable options to purchase common shares as well as earnings per common share has been retrospectively restated to reflect the Share Split.

#### Normal course issuer bid

On June 12, 2013, the Corporation renewed its normal course issuer bid (the "2013-2014 NCIB") to repurchase for cancellation up to 3,364,523 common shares (representing 5% of the Corporation's public float as at May 31, 2013) or, taking into account the Share Split, the equivalent of 6,729,046 common shares during the 12-month period from June 17, 2013 to June 16, 2014. On January 22, 2014, the Corporation received approval from the Toronto Stock Exchange to amend the 2013-2014 NCIB in order to increase the maximum number of common shares that may be repurchased up to 6,729,046 common shares (representing 10% of the Corporation's public float as at May 31, 2013) or, taking into account the Share Split, the equivalent of 13,458,092 common shares.

On June 12, 2014, the Corporation renewed its normal course issuer bid (the "2014-2015 NCIB") to repurchase for cancellation up to 2,341,929 common shares (representing 3.5% of the common shares issued and outstanding as at June 11, 2014) or, taking into account the Share Split, the equivalent of 4,683,858 common shares during the 12-month period from June 17, 2014 to June 16, 2015.

Taking into account the Share Split, the total number of common shares repurchased for cancellation under the 2013-2014 NCIB and the 2014-2015 NCIB during the year ended February 1, 2015 amounted to 9,272,672 common shares (February 2, 2014 - 7,440,836 common shares under the 2013-2014 NCIB) for a total cash consideration of \$436,221 (February 2, 2014 - \$293,201). For the year ended February 1, 2015, the Corporation's share capital was reduced by \$32,937 (February 2, 2014 - \$26,460) and the remaining \$403,284 (February 2, 2014 - \$266,741) was accounted for as a reduction of retained earnings.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 12 Shareholders' equity (cont'd)

#### b) Common shares authorized

Unlimited number of common shares, issued and fully paid without par value.

Movements in the Corporation's share capital are as follows:

	February 1, 2015		February 2	, 2014
	Number of common shares	Amount \$	Number of common shares	Amount \$
Balance, beginning of year	138,957,738	493,602	146,180,940	517,306
Cancellation under NCIB	(9,272,672)	(32,937)	(7,440,836)	(26,460)
Exercise of stock options	105,288	2,069	217,634	2,756
Balance, end of year	129,790,354	462,734	138,957,738	493,602

## c) Contributed surplus

## **Share-based compensation**

The Corporation established a management option plan whereby its directors, officers and employees may be granted share options to acquire its shares. Under the plan, the number and characteristics of share options granted are determined by the Board of Directors of the Corporation, and the share options will have a life not exceeding 10 years.

Outstanding options under the plan are granted with service requirements (or service conditions). These options were granted to purchase an equivalent number of common shares. The options vest at a rate of 20% annually on the anniversary of the grant date.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 12 Shareholders' equity (cont'd)

Outstanding and exercisable options for the years indicated below (retrospectively restated to reflect the Share Split) are as follows:

	February 1,	February 1, 2015		1
	Number of options	Weighted average exercise price (\$)	Number of options	Weighted average exercise price (\$)
Outstanding – beginning of year	1,809,348	31.00	904,562	17.61
Granted	724,000	44.94	1,332,000	36.64
Forfeited	(116,800)	37.27	(172,000)	33.40
Exercised	(153,200)	22.49	(255,214)	11.37
Outstanding – end of year	2,263,348	35.71	1,809,348	31.00
Exercisable – end of year	424,948	27.38	186,976	18.15

During the year ended February 1, 2015, the Corporation recognized a share-based compensation expense of \$5,387 (February 2, 2014 \$4,053).

Information relating to share options outstanding as at February 1, 2015 (retrospectively restated to reflect the Share Split) is as follows:

	O	otions outstandir	ng	0	Options exercisable	
Range of exercise prices	Weighted average remaining life (in months)	Number of options	Weighted average exercise price (\$)	Weighted average remaining life (in months)	Number of options	Weighted average exercise price (\$)
\$6.00-\$8.75	51	26,548	7.82	51	26,548	7.82
\$8.76-\$13.25	61	44,000	12.16	59	4,000	11.21
\$13.26-\$18.89	74	48,400	15.20	74	22,800	15.18
\$18.90-\$27.01	84	324,800	22.05	84	174,000	21.95
\$27.02-\$40.97	98	1,121,600	36.38	99	197,600	36.52
\$40.98-\$56.17	111	698,000	44.96	-	-	-
	98	2,263,348	35.71	88	424,948	27.38

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 12 Shareholders' equity (cont'd)

The weighted average fair value of the share options granted during the year was estimated at the grant date based on the Black-Scholes option pricing model using the following assumptions:

	February 1, 2015	February 2, 2014
Dividend yield	0.7%	0.7%
Risk-free interest rate	1.8%	1.5%
Expected life	6.4 years	6.5 years
Expected volatility	20.1%	20.2%
Weighted average fair value of share options estimated at the grant date		
(retrospectively restated to reflect the Share Split)	\$9.97	\$7.86

The expected life is estimated using the average of the vesting period and the contractual life of the options. Expected volatility is estimated based on the Corporation's publicly traded share price.

## d) Accumulated other comprehensive income

Components of accumulated other comprehensive income include unrealized gains (losses) on derivative financial instruments designated as hedging instruments, net of reclassification adjustments and income tax:

	February 1, 2015 \$	February 2, 2014 \$
Accumulated other comprehensive income – beginning of year	13,202	2,761
Net change in unrealized gain on foreign exchange		
forward contracts	72,554	7,930
Realized gains on foreign exchange forward contracts	14,130	18,691
Foreign exchange gains transferred to earnings	(14,224)	(12,372)
Income tax thereon	(19,366)	(3,808)
Total other comprehensive income, net of income taxes	53,094	10,441
Accumulated other comprehensive income – end of year	66,296	13,202

**Notes to Consolidated Financial Statements** 

# **February 1, 2015 and February 2, 2014**

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 13 Income taxes

## a) Deferred income taxes

The analysis of deferred tax assets and deferred tax liabilities is as follows:

	February 1, 2015 \$	February 2, 2014 \$
Deferred tax assets		
To be recovered after 12 months To be recovered within 12 months	16,170 3,685	12,642 2,238
Deferred tax liabilities		
To be settled after 12 months To be settled within 12 months	(119,553) (22,486)	(101,006) (3,145)
	(122,184)	(89,271)
Gross movement on the deferred income tax liability is as follows:		
	February 1, 2015 \$	February 2, 2014 \$
Deferred income tax liability - beginning of year	89,271	80,994
Charged to consolidated statement of comprehensive income	13,547	4,469
Tax charge relating to component of other comprehensive income	19,366	3,808
Deferred income tax liability - end of year	122,184	89,271

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 13 Income taxes (cont'd)

The movement in deferred income tax liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

		Deferred tax	ferred tax liabilities	
	Property and equipment \$	Intangible assets and goodwill \$	Derivatives \$	Total \$
As at February 3, 2013	(5,434)	(90,236)	(943)	(96,613)
Charged (credited) to consolidated statement of comprehensive income Credited to component of other comprehensive income	2,112 	(7,448) 	1,606 (3,808)	(3,730) (3,808)
As at February 2, 2014	(3,322)	(97,684)	(3,145)	(104,151)
Charged (credited) to consolidated statement of comprehensive income Credited to component of other comprehensive income	(15,619)	(2,928)	25 (19,366)	(18,522) (19,366)
As at February 1, 2015	(18,941)	(100,612)	(22,486)	(142,039)

The movement in deferred income tax assets during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

	Deferred tax ass			
	Financing expenses \$	Other liabilities \$	Total \$	
As at February 3, 2013	1,731	13,888	15,619	
Charged (credited) to consolidated statement of comprehensive income	507	(1,246)	(739)	
As at February 2, 2014	2,238	12,642	14,880	
Charged (credited) to consolidated statement of comprehensive income	1,447	3,528	4,975	
As at February 1, 2015	3,685	16,170	19,855	

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 13 Income taxes (cont'd)

#### b) Provision for income taxes

	February 1, 2015 \$	February 2, 2014 \$
Current tax expense in respect of the current year	93,648	88,268
Deferred tax expense relating to the origination and reversal of temporary differences	13,547	4,469
Income tax expense	107,195	92,737

Tax on the Corporation's earnings before income taxes differs from the theoretical amount that would arise using the weighted average tax rate applicable to earnings of the consolidated entities as follows:

	February 1, 2015 \$	February 2, 2014 \$
Earnings before taxes	402,605	342,831
Tax calculated at domestic rates applicable to income in Canada and the Canadian provinces	107,607	91,631
Tax effects of: Expenses not deductible for tax purposes Permanent differences Settlement of previous year's tax assessments Other	796 (236) (918) (54)	1,224 (104) - (14)
Tax charge	107,195	92,737

The statutory income tax rate was 26.7% for the year ended February 1, 2015 (February 2, 2014- 26.7%). The Corporation's effective tax rate was 26.6% for the year ended February 1, 2015 (February 2, 2014- 27.1%).

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

#### 14 Financial instruments

## Exposure and Management of Risk

The Corporation's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk and cash flow interest rate risk), credit risk and liquidity risk. The Corporation's overall risk management program focuses on the unpredictability of the financial market and seeks to minimize potential adverse effects on the Corporation's financial performance. The Corporation uses derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by the finance department under practices approved by the Board of Directors. This department identifies, evaluates and hedges financial risks based on the requirements of the organization. The Board of Directors provides guidance for overall risk management, covering many areas of risk including but not limited to foreign exchange risk, interest rate risk, credit risk and the use of derivative financial instruments.

## a) Measurement categories

Financial assets and liabilities have been classified into categories that determine their basis of measurement and, for items measured at fair value, whether changes in fair value are recorded in the consolidated statement of net earnings or comprehensive income. Those categories are, for assets, loans and receivables and, for liabilities, amortized cost, as well as fair value through the consolidated statement of comprehensive income. The following table shows the carrying values of assets and liabilities for each of these categories as at:

	February 1, 2015	February 2, 2014	
	\$	\$	
Assets			
Loans and receivables			
Cash and cash equivalents	40,203	71,470	
Accounts receivable	10,004	5,963	
Total loans and receivables	50,207	77,433	
Fair value through AOCI			
Foreign exchange forward contracts	84,009	11,455	
Total fair value through AOCI	84,009	11,455	
Liabilities			
Amortized cost			
Accounts payable and accrued liabilities	146,503	124,084	
Dividend payable	10,480	9,823	
Finance lease obligations	1,566	2,506	
Long-term debt	564,487	398,463	
Total amortized cost	723,036	534,876	

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 14 Financial instruments (cont'd)

#### b) Market Risk

## i. Fair Value

The carrying amounts of financial instruments are presented in the consolidated statement of financial position at fair value or amortized cost according to the Corporation's accounting policies. Current financial assets and liabilities, which include cash and cash equivalents, accounts receivable, and accounts payable and accrued liabilities approximate fair values due to the immediate or short-term maturities of these financial instruments. The fair values of obligations under finance lease are approximately equal to their carrying value.

#### ii. Hierarchy of Assessments at Fair Value

The three levels of fair value hierarchy under which the Corporation's financial instruments are valued are the following:

Level 1 – Quoted market prices in active markets for identical assets or liabilities;

Level 2 — Inputs other than quoted market prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and

Level 3 – Inputs for the asset or liability that are not based on observable market data.

A summary of the aggregate contractual nominal value, statement of financial position location and estimated fair values of derivative financial instruments as at February 1, 2015 and February 2, 2014 is as follows:

	Contractual nominal value US\$	Average contract rate	Statement of financial position	Fair value - Asset Significant other observable	Nature of hedging relationship
			Location	inputs (Level 2)	Recurring
As at February 1, 2015  Hedging instruments  Foreign exchange forward contracts	469,828	1.09	Current assets	84,009	Cash flow hedge
As at February 2, 2014					
Hedging instruments Foreign exchange forward contracts	145,814	1.03	Current assets	11,455	Cash flow hedge

The Corporation is exposed to certain risks relating to its ongoing business operations. The primary risk managed by using derivative financial instruments is currency risk. Foreign exchange forward contracts are entered into in order to manage the currency fluctuation risk associated with forecasted US dollar merchandise purchases sold in stores.

**Notes to Consolidated Financial Statements** 

## February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 14 Financial instruments (cont'd)

For foreign exchange forward contracts, the Corporation formally documents the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking hedge transactions.

Foreign exchange forward contracts are designated as hedging instruments and recorded at fair value, determined using market prices. The Corporation designates its foreign exchange forward contracts as hedges of the variability in highly probable future cash flows attributable to a recognized forecasted transaction (cash flow hedges). The fair value of the foreign exchange forward contracts is determined using the forward exchange rates at the measurement date, with the resulting value discounted back to present values.

During the year ended February 1, 2015, \$14,224 (February 2, 2014 - \$12,372) was reclassified from AOCI to net earnings. The Corporation has a master netting agreement but no amounts have been netted as at February 1, 2015 or February 2, 2014.

## iii. Interest Rate Risk

The Corporation's interest rate risk arises from long-term debt. Long-term debt issued at variable rates exposes the Corporation to cash flow interest rate risk. Long-term debt issued at fixed rates exposes the Corporation to fair value interest rate risk.

When appropriate, the Corporation analyzes its interest rate risk exposure. Various scenarios are simulated, taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the Corporation calculates the impact on earnings of a defined interest rate shift. The Corporation often uses variable-rate debt to finance a portion of its operations and capital expenditures. These obligations expose us to variability in interest payments due to changes in interest rates.

As at February 1, 2015 the carrying value of the Fixed Rate Notes was \$401,119. The carrying value of the Fixed Rate Notes was recognized initially at its fair value being \$400,000 plus transaction costs, the total of which is referred to as the amortized cost. As at February 1, 2015 the carrying value of the Floating Rate Notes was \$149,541. The carrying value of the Floating Rate Notes was recognized initially at its fair value being \$150,000 plus transaction costs, the total of which is referred to as the amortized cost. The amortized cost of all Senior Unsecured Notes is then measured using the effective interest rate method, which is the rate that exactly discounts estimated future cash payments of the Senior Unsecured Notes through the expected life until maturity. The fair value of the Fixed Rate Notes and Floating Rate Notes as at February 1, 2015 were determined to be \$418,688 and \$149,566, respectively. Both are valued as a level 2 in the fair value hierarchy.

#### iv. Foreign Exchange Risk

The functional currency of the Corporation is the Canadian dollar ("CAD"). Because cash inflows are primarily denominated in Canadian dollars, the Corporation is exposed to the variability in the CAD/U.S. dollars ("USD") exchange rate when paying expenses with USD that relate to imported merchandise.

To mitigate this exposure, the Corporation purchases USD forward contracts. These forward contracts are purchased for cash flow hedging as part of our risk management process and are designated as the hedging item of highly probable future purchases of merchandise (the "hedged item").

**Notes to Consolidated Financial Statements** 

## February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 14 Financial instruments (cont'd)

At each reporting date, the Corporation performs an assessment of effectiveness of its cash flow hedges to ensure that the hedging relationship, between the hedging instrument and the hedged item, remains highly effective.

As at February 1, 2015, a variation in the CAD of 10% against the USD would, all other variables constant, have an approximate favorable/unfavorable impact of \$750 on net earnings.

#### c) Credit risk

Credit risk is the risk of an unexpected loss if a customer or third party to a financial instrument fails to meet its contractual obligations. Financial instruments that potentially subject the Corporation to credit risk consist of cash and cash equivalents, and accounts receivable. The Corporation offsets these risks by depositing its cash and cash equivalents, including restricted cash, with major financial institutions whom have been assigned high credit ratings by internationally recognized credit rating agencies. The Corporation only enters into derivative contracts with major financial institutions, as described above, for the purchase of its USD forward contracts.

The Corporation is exposed to credit risk on accounts receivable from its landlords for tenant allowances. In order to reduce this risk, the Corporation may retain rent payments until accounts receivable are fully satisfied.

#### d) Liquidity risk

Liquidity risk is the risk that the Corporation will not be able to meet its obligations as they fall due.

The Corporation's funded debts are guaranteed by Dollarama L.P. and Dollarama GP Inc.

The Corporation's objective is to maintain sufficient liquidity to meet its financial liabilities as they become due and remain compliant with financial covenants on the Credit Facility. The Corporation manages liquidity risk through various means including, monitoring cash balances and planned cash flows generated from operations and used for investing in capital assets. As at February 1, 2015, the Corporation had issued Fixed Rate Notes in the amount of \$400,000 maturing November 5, 2018 and Floating Rate Notes in the amount of \$150,000 maturing May 16, 2017. In addition, the Corporation had authorized and available credit facility of \$250,000 under its Credit Facility, maturing on December 13, 2019 (refer to Note 9).

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 14 Financial instruments (cont'd)

The table below analyses the Corporation's non-derivative financial liabilities into relevant maturity groupings based on the remaining period from the statement of financial position date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows as at February 1, 2015. Accounts payable and accrued liabilities exclude liabilities that are not contractual (such as income taxes that are created as a result of statutory requirements imposed by governments).

		3 months			
(dollars in thousands)	Less than 3 months \$	to 1 year \$	2-5 years 	Over 5 years \$	Total \$
Accounts payable and accrued					
liabilities	146,503	-	-	-	146,503
Dividend payable	10,480	-	-	-	10,480
Obligations under finance lease	256	766	596	-	1,618
Interest payments on Fixed					
Rate Notes	6,190	6,190	37,140	-	49,520
Assumed interest on Credit Facility and Floating Rate					
Notes <sup>(1)</sup>	846	1,373	6,759	-	8,978
Credit Facility	-	-	15,000		15,000
Principal repayment on Fixed					
Rate Notes	-	-	400,000	-	400,000
Principal repayment on Floating					
Rate Notes			150,000	<u> </u>	150,000
	164,275	8,329	609,495	<u> </u>	782,099

<sup>(1)</sup> Based on interest rates in effect as at February 1, 2015.

The following table summarizes the Corporation's off-balance sheet arrangements and commitments as at February 1, 2015.

(dollars in thousands)	Less than 3 months	3 months to 1 year \$	2-5 years \$	Over 5 years \$	Total \$
Obligations under operating leases (2)	34,794	104,383	458,765	328,676	926,618
Letters of credit	499	-	-	-	499
	35,293	104,383	458,765	328,676	927,117

 $<sup>^{(2)}</sup>$  Represent the basic annual rent, exclusive of the contingent rentals, common area maintenance, real estate taxes and other charges paid to landlords that, all together, represent approximately 40% of our total lease expenses.

Other than our operating leases obligations and letters of credit described above, we have no off-balance sheet arrangements.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 14 Financial instruments (cont'd)

## e) Capital management

The Corporation's capital structure consists of common shares, funded debt and stock options to employees and directors, retained earnings and AOCI. The Corporation manages its capital structure and makes changes pursuant to economic conditions and conditions related to its assets.

	February 1, 2015	February 2, 2014
	\$	\$
Total long-term debt (Note 9)	564,487	398,463
Cash and cash equivalents	(40,203)	(71,470)
Total net debt	524,284	326,993
Total shareholders' equity	740,480	864,166
Total net debt to equity ratio	0.71	0.38

The Corporation's objectives when managing capital are to:

- provide a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business;
- maintain a flexible capital structure that optimizes the cost of capital at acceptable risk and preserves the ability to meet financial obligations; and
- ensure sufficient liquidity to pursue its organic growth strategy.

In managing its capital structure, the Corporation monitors performance throughout the year to ensure working capital requirements are funded from operations, available cash on deposit and, where applicable, bank borrowings. The Corporation manages its capital structure and may make adjustments to it in order to support the broader corporate strategy or in response to changes in economic conditions and risk. In order to maintain or adjust its capital structure, the Corporation may: issue shares or new debt; issue new debt to replace existing debt (with different characteristics); reduce the amount of existing debt; purchase shares for cancellation under the NCIB; and adjust the amount of dividends paid to shareholders.

The Corporation monitors capital using a number of financial metrics, including but not limited to:

- the leverage ratio, defined as net debt adjusted for value of lease obligations to consolidated EBITDAR which is defined as the sum of (i) adjusted earnings before interest, taxes, depreciation and amortization (defined as "consolidated adjusted EBITDA"), and (ii) lease expense; and
- the interest coverage ratio, defined as adjusted EBITDA to net interest expense (interest expense incurred net of interest income earned).

The Corporation is subject to financial covenants pursuant to the Credit Facility and the trust indenture governing the Senior Unsecured Notes, which are measured on a quarterly basis. These covenants include the leverage and interest coverage ratios presented above. As at February 1, 2015, the Corporation was in compliance with all such covenants.

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 15 Related party transactions

Expenses charged by entities controlled by a director, which comprise mainly rent, totalled \$16,917 for the year ended February 1, 2015 (February 2, 2014 – \$16,346).

These transactions were measured at cost, which equals fair value, being the amount of consideration established at market terms.

## Compensation of key management and directors

Key management includes the Corporation's Board of Directors, Chief Executive Officer, Chief Financial Officer/Secretary, Chief Operating Officer, Chief Merchandising Officer, Senior Vice-President Import Division and Vice-President of Global Procurement. The remuneration of directors and other members of key management personnel during the year were as follows:

	February 1, 2015	February 2, 2014 \$
	<u> </u>	
Short-term benefits	6,882	6,933
Defined contribution plan	16	16
Share-based payments	3,700	2,251
	10,598	9,200

## 16 Earnings per share

#### a) Basic

Basic earnings per common share is calculated by dividing the profit attributable to shareholders of the Corporation by the weighted average number of common shares outstanding during the year (retrospectively restated to reflect the Share Split).

	February 1, 2015	February 2, 2014
Net earnings attributable to shareholders of the Corporation Weighted average number of common shares outstanding during the	\$295,410	\$250,094
year (thousands)	133,338	143,676
Basic net earnings per common share	\$2.22	\$1.74

**Notes to Consolidated Financial Statements** 

# February 1, 2015 and February 2, 2014

(Expressed in thousands of Canadian dollars unless otherwise noted)

#### b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of common shares outstanding (retrospectively restated to reflect the Share Split) to assume conversion of all dilutive potential common shares. For the share options, the Corporation's only category of dilutive potential common shares, a calculation is performed to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Corporation's shares) based on the exercise price of outstanding share options. The number of shares as calculated above is then compared with the number of shares that would have been issued assuming the exercise of the share options, plus any unrecognized compensation costs.

	February 1, 2015	February 2, 2014
Net earnings attributable to shareholders of the Corporation and used to	\$205.440	¢250.004
determine diluted earnings per share	\$295,410	\$250,094
Weighted average number of common shares outstanding during the	400.000	4.40.070
year (thousands)	133,338	143,676
Assumed share options exercised (thousands)	618	416
Weighted average number of common shares for diluted earnings per		
share (thousands)	133,956	144,092
Diluted net earnings per common share	\$2.21	\$1.74

**Notes to Consolidated Financial Statements** 

# **February 1, 2015 and February 2, 2014**

(Expressed in thousands of Canadian dollars unless otherwise noted)

# 17 Expenses by nature included in the consolidated statement of net earnings

	February 1, 2015 \$	February 2, 2014 \$
Cost of sales:		
Merchandise, labour, transport and other costs Occupancy costs	1,242,857 228,400	1,094,949 204,143
Total cost of sales	1,471,257	1,299,092
Depreciation and amortization:		
Depreciation of property and equipment (Note 6) Amortization of intangible assets (Note 7)	32,715 5,594	44,503 3,395
Total depreciation and amortization	38,309	47,898
Employee benefits:		
Remuneration for services rendered Share options granted to directors and employees (Note 12) Defined contribution plan	286,670 5,387 1,805	262,015 4,053 1,591
Total employee benefit expense	293,862	267,659
Net financing costs:		
Interest expense and banking fees Amortization of debt issue costs	18,860 1,096	11,081 592
Total net financing costs	19,956	11,673

## 18 Consolidated statement of cash flows information

The changes in non-cash working capital components are as follows:

	February 1, 2015	February 2, 2014
	\$	\$
Accounts receivable	(4,041)	(165)
Deposits and prepaid expenses	169	374
Merchandise inventories	(44,239)	(26,295)
Accounts payable and accrued liabilities	51,939	17,834
Income taxes payable	93,650	88,267
	97,478	80,015

Notes to Consolidated Financial Statements **February 1, 2015 and February 2, 2014** 

(Expressed in thousands of Canadian dollars unless otherwise noted)

## 19 Event after the reporting period

## **Dividend increase**

On March 25, 2015, the Corporation announced that its board of directors had approved a 12.5% increase of the quarterly dividend for holders of its common shares, from \$0.08 per common share to \$0.09 per common share. This increased quarterly dividend will be paid on May 7, 2015 to shareholders of record at the close of business on April 29, 2015 and is designated as an "eligible dividend" for Canadian tax purposes.